

Mete Williford

(919) 280-3129 | Mwillif@gmail.com | MeteWilliford.com

Skills

Client Support & Relationship | Data Migration | Cross-functional Collaboration | Data Governance & Management | Compliance | Product Strategy & Management | Agile | Mentoring & Coaching | Requirements Gathering | Power BI | Advanced Excel | Jira | Product Roadmap | SQL | Stakeholder Collaboration | Regulatory Reporting

Experience

Wells Fargo Bank

July 2022 – June 2024

Senior Product Manager – CIB Data Management – Vice President

Led data cross functional teams to implement data driven initiatives across all CIB business lines.

- Lead data migration initiatives, ensuring the accuracy and completeness of data during migrations to new systems.
- Design and implement data governance and stewardship programs, including data quality assessments, issue resolution, and communication of data-related metrics to senior leadership.
- Establish data governance policies and procedures, including data quality standards, metadata management, and data lineage tracking, to ensure the accuracy and completeness of data.
- Collaborate with business leaders and technology teams to identify and prioritize data management initiatives that align with the bank's strategic goals and objectives.

EY

June 2021 – July 2022

Manager – Technology Solution Delivery (Product Manager)

Managed cross-functional teams to develop and implement strategic solutions and technology solutions with both operations and technology stakeholders at large US banks, successfully addressing data gaps to meet regulatory requirements.

- Defined product roadmaps, prioritized product features and enhancements, and managed the product development lifecycle from ideation to launch, working closely with cross-functional teams.
- Led product design and development efforts, including requirements gathering, prototyping, testing, and launch, using agile methodologies and user-centered design principles.
- Stayed up to date with emerging technologies and industry trends and used insights to inform product strategies and roadmaps.
- Collaborated with clients to identify and define product requirements, ensuring alignment with business objectives and customer needs.
- Identified and solved complex business, organizational, and operational problems for the capital markets and banking group, defining and improving processes to increase efficiency and effectiveness.
- Led technology assessments and designed activities to support banking clients' digitization strategies, working closely with clients to understand their needs and priorities.
- Implemented Vendor Framework with third-party vendors and technology service providers, improving vendor management and reducing risk.
- Served as the primary point of contact for clients.
- Mentored and coached direct reports, providing guidance and support to help them grow and develop in their roles, and assisted in hiring talent to build high-performing teams.
- Collaborated with business leaders and technology teams to identify and prioritize technology initiatives that align with business strategic goals and objectives.
- Built and maintained strong relationships with clients.

Wells Fargo Bank

April 2018 – June 2021

Product Manager – Regulatory Reporting

Led workstream to identify and coordinate remediation of systems and technology issues that impact data integrity related to QFC regulatory reporting, working closely with technology partners, legal, and business SMEs to ensure all issues were remediated.

- Assisted in the production and automation of QFC regulatory reports, contributing to the timely and accurate reporting of critical information to regulators.

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- Managed product backlog, ensuring timely and effective prioritization and delivery of product features and enhancements.
- Coordinated efforts to respond to regulator interactions, ensuring timely and accurate responses and maintaining positive relationships with regulators.
- Implemented enhancements to reporting processes by collaborating with multiple stakeholders across several functional areas of the bank, driving increased efficiency and effectiveness of reporting processes.
- Supported the design, testing, implementation, and support of collateral system implementation and improvements, contributing to the successful delivery of critical projects and enhancements.
- Collaborated with business leaders and technology teams to build and improve regulatory reporting.

3Sisters Sustainable Management

August 2017 – April 2018

Equity Understudy Internship

Assisted growing 3Sisters public impact investing fund (ESG) by researching public equities and providing recommendations based on financial metrics and social and environmental impact.

- Conducted detailed analysis of monthly fund performance and trading/options strategy spreadsheets representing ~\$5M in funds, utilizing advanced Excel functions such as VLOOKUP to enhance accuracy and efficiency in data analysis and reporting.

Additional Relevant Experience

COPT

April 2012 – June 2016

Senior Electrical Lead (Data Center)

Led and supervised a team of technicians to ensure that all data center electrical systems were fully operational, providing direction and support during data center emergencies and disaster recovery, resulting in 100% uptime and high customer satisfaction.

Dominion Energy

November 2008 – March 2011

Nuclear Auxiliary Operator

Operated and maintained the nuclear power plant in compliance with all applicable safety and regulatory standards, ensuring optimal performance and reliability of critical equipment and systems while maintaining a safe and secure working environment for all personnel.

US Navy on the USS Carl Vinson

May 2004 – March 2007

Mechanical Nuclear Operator

Provided leadership and direction to teams of highly qualified technicians responsible for the maintenance of a state-of-the-art aircraft carrier's nuclear power plant, ensuring optimal performance and reliability of the ship's power and propulsion systems.

EDUCATION

Master of Business Administration (MBA), Finance

Syracuse University, Syracuse, NY

Bachelor of Science (BS) Nuclear Engineering Technology

Excelsior University, Albany, NY